



■ San Diego: Explore the Pacific Coast

■ The Benefits of Working in a Teaching Hospital

■ Which Facilities Are Recruiting Physicians

Career Guide

DERMATOLOGY

American Academy of Dermatology (AAD) Annual Meeting
February 16 - February 20, 2018 - San Diego, CA

RESIDENCY PROGRAM DIRECTOR

Department of Dermatology



St. Luke's University Health Network is seeking candidates to be Dermatology Residency Program Director to start a new Dermatology Residency Program at St Luke's Anderson Campus. As Founding Program Director, they will be responsible for leading, administering, and supervising all aspects of the Dermatology Residency Program in accordance with the ACGME Program Requirements and Institutional Goals and Objectives.

The Program Director will have dedicated time for administrative, educational, strategic, and research initiatives and provide oversight and development of the Dermatology Residency program and participate in our academic mission through our Temple/St. Luke's School of Medicine partnership. In addition, the Program Director will be expected to develop a clinical practice with allocated time to develop and lead the residency program.

In joining St. Luke's University Health Network, you will enjoy:

- Team-based care with well-educated, dedicated support staff
- Teaching, research, quality improvement and strategic development opportunities
- A culture in which innovation is highly valued
- Exceptional compensation package
- Rich benefits package, including malpractice, health and dental insurance, CME allowance

Qualifications

Candidates must be Board-Certified in Dermatology and have demonstrated clinical, administrative and/or educational leadership accomplishments as well as an aptitude for mentoring and staff development. Excellent leadership, management, and communication skills are necessary. In addition, candidates must have:

- A minimum of four years of clinical experience in family medicine
- Three years as a teacher in an ACGME-accredited dermatology residency program.
- Must be willing to combine administrative and teaching responsibilities with clinical practice (25/75)
- PA and NJ State medical licenses (at the time of employment)

About St. Luke's Anderson Campus

Opened in 2011, Anderson Campus consists of a four-story, 108 bed acute care hospital soon to be 210 beds, state-of-the-art cancer center, a 75,000 square foot ambulatory surgical center, and medical office building. Private inpatient rooms are state-of-the-art with the latest technology and amenities. Consisting of over 500 acres, Anderson Campus also includes auxiliary gardens, a two-mile walking path, and a pond with a fountain and sitting area to promote wellness.

About St. Luke's University Health Network

We are the region's largest, most established health system with 10 hospitals spanning 9 counties. In partnership with Temple University, St. Luke's created the region's first Medical School. Repeatedly, including 2017, St. Luke's has earned Truven's 100 Top Major Teaching Hospital. St. Luke's is a member of the AAMC Council of Teaching Hospitals and a Regional Branch Campus and major affiliate of Temple University School of Medicine. To learn more about St. Luke's, please visit us at www.SLUHN.org

About the Lehigh Valley

Number 9 on America's 50 Best Cities to Live!

<http://www.discoverlehighvalley.com/>

<http://247wallst.com/special-report/2015/11/05/americas-50-best-cities-to-live-2-2/10/>

The Lehigh Valley is a place to live, work, and play! Rich with history, fantastic recreational activities, eclectic restaurants and midway between Philadelphia and New York City, the Lehigh Valley offers excellent school systems and affordable housing that can be found with easy access to the hospital.

If you are interested in learning more about the position, please contact:

Drea Rosko, Physician Recruiter, St. Luke's University Health Network, physicianrecruitment@sluhn.org, 484-526-4132

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San Diego: Explore the Pacific Coast

Explore the natural beauty and history of San Diego.

When you think of California's beaches and warm climate, the Pacific Coast city of San Diego comes to mind. This eighth-largest US city has been called "the birthplace of California" and is fast becoming a healthcare development and biotechnology research center, thanks in part to the presence of the University of California, San Diego Medical Center.

Visitors, for their part, adore San Diego's mild year-round climate, world-famous attractions and friendly, easy-going downtown vibe. The following top five attractions will make your visit to San Diego feel like you've officially spent time in California.

La Jolla Shores & Sea Caves

La Jolla shores is a mile-long beach with soft sand, clean water and gentle waves, making it ideal for sun bathers and nascent surfers. It is consistently ranked one of the best family-friendly beaches in the United States with its grassy picnic areas, a cheerful playground and the nearby Kellogg Park. La Jolla shores also boasts fire pits and volleyball courts and offers a limited number of beach wheelchairs. Dogs are permitted before 9am and after 6pm (4pm winter months) daily.

La Jolla Sea Caves is an underwater marine preserve consisting of 7 sister caves formed from a 75-million-year-old sandstone cliff. This seaside cavern is replete with sightings of seals, sea lions, dolphins, pelicans, (gentle) leopard sharks and other wildlife. The caves are situated in one of the most beautiful settings, with picturesque Torrey Pines State Park's Cliffs and La Jolla as its backdrops. Kayaking tours for cave exploration are available year-round for all skill levels, given optimal ocean conditions. La Jolla Coast Walk trail offers hiking from La Jolla Shores beach to La Jolla Cove.

As if the abundant outdoor activities weren't enough, La Jolla also has a beautiful seaside village with opportunities for shopping and dining for every budget. You can easily make a day of the "Jewel City" and experience everything it has to offer.

lajollabythesea.com

Balboa Park

Named for the Spanish maritime explorer Vasco Nuñez de Balboa, Balboa Park is a 1,200-acre urban cultural park managed and maintained by the Parks and Recreation Department of San Diego. In addition to open space areas, gardens, walking paths and natural vegetation, there is also the world-famous San Diego Zoo. The Park also offers multiple attractions like art studios, carousel ride and a mini railroad. It is home to fifteen major museums such as Marston House, Centro Cultural de la Raza and Fleet Science Center. The Botanical Garden, California Native Plant Garden and Alcazar Garden are a few of the cultural attractions among Balboa Park's lush gardens. Performing Arts in the Park offer family fun with Marie Hitchcock Puppet Theater and dancing at Bon Temps Social Club.

balboapark.org

Mission Beach/Coronado Beach

The classic boardwalk beach with almost two miles of ocean-front boardwalk, Mission Beach offers rental shops, miniature golf, bumper cars, rock climbing and an arcade. Belmont Park, an amusement park on the boardwalk featuring the Giant Dipper Roller Coaster is a main attraction for the millennial crowd with plenty of bars and a hot nightlife scene. Walking, jogging and biking are permitted on the boardwalk. Surfing, boogie boarding and kite-boarding are also popular activities.



Visitors adore San Diego's mild year-round climate, world-famous attractions and friendly, easy-going downtown vibe.

For a more romantic or family-friendly beach setting, Coronado's long sandy beaches are just the ticket. Consistently voted one of America's finest beaches, the sand literally sparkles thanks to mineral mica. Take a stroll along Orange Avenue's shops and restaurants with a backdrop of homes and mansions and the Hotel del Coronado (featured in Marilyn Monroe's 1958 film "Some Like It Hot"). Drive across the 200-foot tall Coronado Bridge and treat yourself to one of the best views in San Diego. Enjoy the tranquil waters of the San Diego Bay while enjoying views of San Diego.

sandiego.org/explore/things-to-do/beaches-bays.aspx

Gaslamp Quarter

The Gaslamp Quarter is a historic 16½ block district in Downtown San Diego near the Convention Center. The Gaslamps became a symbol of the district during its redevelopment in the 1980s despite their not being the main source of lighting. Formerly known as New Town, it is the site of numerous entertainment and nightlife venues, festivals and other events, including Mardi Gras, Taste of Gaslamp and Street Scene Music Festival. Much of the architecture of the district date back to the Victorian Era and are still used today by tenants who operate restaurants, shops and nightclubs.

In the heart of Gaslamp is Michael J. Wolfe Fine Arts. It has been the premiere location for original works and fine arts exhibits from international, national and up-and-coming local artists

for almost 20 years. Gaslamp District also has theatres offering entertainment from movies to musical acts and dining at restaurants ranging from hip to high end.

gaslamp.org

Torrey Pines State Reserve

Hiking trails, plants and animals abound in this geological wonder located in La Jolla. This Natural Preserve is 2,000 acres of the wildest land on the California Coast, with 1,500 acres remaining as it was before San Diego was even developed! It gives you an idea of how the Kumeyaay people, California's original inhabitants, lived on the unspoiled lands and how it must have looked to early settlers. Visitors the world over go to Torrey Pines to enjoy the breathtaking overlooks, to walk the trail or to generally be at one with nature.

Because Torrey Pines is a natural reserve, there are restrictions in place to protect the beaches, the lands, the plants and the animals that inhabit them. No food or drinks are permitted (no trash cans are provided to drive home this rule). No pets are allowed anywhere in the reserve. Groups of 25 or more visitors must obtain a permit to be on the land.

Visit the website for details on free public walking tours.

torreypine.org ■

**Work.
Life.
Balance.
Play.**



At Oregon Medical Group (OMG) we are ever-expanding to meet the changing healthcare needs of our growing community. Over 160 providers are housed at ten different locations within the Eugene/Springfield area, we are looking for providers who can align themselves with our mission to provide the highest quality, patient centered, cost effective, health -care to the community we serve.

OMG is a physician led and managed group of physicians, advance practice clinicians, and healthcare professionals providing for the needs of the organizations 108,000 membership/patient base. We are an enthusiastic, interactive, and innovative group of like-minded providers and currently have an opportunity for a BC/BE Dermatologist to assume an existing busy practice and be instantly busy. The practice provides for the Dermatologic needs of the community we serve in a primarily outpatient practice, with a built-in referral base no call required.

The opportunity offers a good mix of general dermatology and Moh's surgery. Practice is located in a newly expanded facility with existing laser and aesthetic services. Your practice has easy access to imaging, lab and all services, in addition to electronic medical records in the clinic and hospital setting. Our benefit package includes:

- Generous initial competitive income guarantee, incentive bonus and shareholder after 2 years
- Commencement bonus and relocation assistance
- Comprehensive benefits, including paid malpractice, retirement and CME allowance

Your new practice is located in the Willamette Valley between the breathtaking scenery of the Cascade Mountains and the Oregon Coast range. Eugene is often referred to as "The Emerald City." Many nationally known magazines have touted this family centered community for its livability, pleasant climate, cultural diversity, quality of professional services, and recreational activities including: salmon and trout fishing, sailing, kayaking, skiing, rock climbing, hiking and biking. The Willamette River flows on a diagonal course through the center of the city. One of the most loved and used facilities are the park and greenway system that borders the entire river. Four graceful bike-pedestrian-only bridges connect both sides of the river and provide a loop system for walkers, joggers, bikers and roller-bladers. Natural beauty is part of living in this community. Contact Nancy Dunlap, ndunlap@oregonmed.net or 541-242-4080.



We collaborate to provide the highest quality, patient-centered care.

Director, Autoimmune Connective Tissue Diseases Clinic

The Massachusetts General Hospital Dermatology Service has an opening for **Director, Autoimmune Connective Tissue Diseases Clinic**. The position is open to ABD certified dermatologists with expertise in autoimmune connective tissue diseases, excellent clinical skills, a passion for teaching and/or research and a desire to interact with some of the world's most venerated clinicians in medicine and surgery. The MGH Connective Tissue Diseases Clinic is a collaborative effort between the MGH Department of Dermatology and MGH Department of Rheumatology. Mass General is consistently ranked one of the top hospitals in the United States by *U.S. News and World Reports* and is a leading hospital in the New England area.



MGH Dermatology is located in a state-of-the-art medical facility dedicated to cutaneous medicine, laser and cosmetic dermatology, dermatologic surgery, phototherapy, clinical research, and dermatologic education.



The candidate will have an appointment at Harvard Medical School commensurate with experience; various tracks at the Medical School provide avenues for promotion.

The compensation package includes an excellent and highly competitive base salary plus an incentive plan and generous benefits package.

Massachusetts General Hospital is an equal opportunity, affirmative action employer.

Review of applicants will close as soon as the position is filled.

www.massgeneral.org/derm-rheum

Please send CV and direct all inquiries to:

Gideon P. Smith, M.D., Ph.D
gpsmith@mgh.harvard.edu



The Department of Dermatology & Cutaneous Surgery at the University Of South Florida Morsani College Of Medicine is jointly recruiting with the James A. Haley VA Hospital for a motivated, clinically oriented academic dermatologist - Assistant or Associate Professor Rank. Board Certified/Board eligible in an AMA approved residency and eligible for Florida licensure. Special interest in clinical research desired. Salary negotiable with incentives. This position may become tenure earning. To apply online go to: <http://www.usf.edu/administrative-services/human-resources/careers/index.aspx> and search for Job ID 6478 Position is open until filled, review of application upon receipt. To apply please attach an updated CV, Cover Letter and a list of 5 references to be contacted should

you advance as a finalist for the position. For additional information please contact:

kbanach@health.usf.edu

The University of South Florida is a high-impact, global research university located in beautiful Tampa Bay on Florida's spectacular west coast.



The university is one of only four Florida public universities classified by the Carnegie Foundation for the Advancement of Teaching in the top tier of research universities, a distinction attained by only 2.3 percent of all universities. For more information about USF please visit: <http://www.usf.edu/>

BE THE DERMATOLOGIST YOU WERE MEANT TO BE.

MedStar Medical Group—part of nationally ranked MedStar Health—seeks a BC/BE Dermatologist with two or more years of experience to join a busy outpatient practice in Baltimore, Maryland.

Join us and be part of an organization that welcomes your experience, input and leadership—as a clinician and healthcare expert. Make the career move to MedStar Medical Group and experience the opportunities for growth that make this such a great place to work.

- \$20,000 sign-on bonus
- Managed by and for clinicians
- A culture of collaboration
- Great resources from the region's largest health system
- Respectful collegiality
- A voice in how you deliver care to your patients
- Integrated care, connected technology
- Participation in clinical trials and research

For more information or to Express Your Interest in 60 seconds or fewer, please visit MedStarMedicalGroupCareers.com/jobs/86181/

JOIN OUR GROUP IN
BALTIMORE, MARYLAND.

EOE



Western DERMATOLOGY Consultants

Western Dermatology Consultants is currently seeking a full time General Dermatologist who is Board Certified to join our busy Dermatology Practice. Our practice offers Adult, Pediatrics and Cosmetic Dermatology, Laser and Skin Surgery, including Mohs Skin Cancer Surgery.

We are looking for someone to join our team in a busy established private practice. There are two physicians and three PAs staffing our medical and surgical dermatology practice, as well as a Mohs practice. Our main office also offers a medical spa with three nurse injectors and four estheticians. With a loyal and experienced support staff in place, transition will be seamless. We offer a competitive salary with excellent benefits.

Western Dermatology offers an excellent opportunity for a motivated individual with strong ethics, great people skills, and a desire to be part of New Mexico's most recognized and respected dermatology practice. Our ideal candidate will be busy from day one, receive a signing bonus and a very competitive salary.

Albuquerque's population is eclectic, and cultural opportunities are varied. New Mexico has more than 300 days of sunshine each year, with picture perfect skies and beautiful mesas.

Why Western Dermatology?

- Established and respected in New Mexico
- Beautiful office and Medical Spa plus a satellite office
- Long term and faithful support staff
- Family atmosphere
- Generous compensation
- Friendly staff AND patients
- NexTech EMR
- Possible Partnership opportunity

Why Albuquerque?

- Beautiful weather year round
- Cost of living lower than national average
- Ranked amongst the top best cities to live in (2017 US News and World Report)
- Endless outdoor activities
- Beautiful Mountains, Mesas, Petroglyphs and Indian ruins, Historic architecture
- Cultural activities abound
- Santa Fe, Taos, White Sands, Carlsbad and more within driving distance
- Nationally recognized wineries and breweries
- And many, many, more reasons!

If you are interested, we can be contacted at 505-855-5510, or send CVs by email to practicemgr@westerndermatology.com or mail to Western Dermatology Consultants, 10151 Montgomery NE Bldg. 1 Ste. A, Albuquerque, NM 87111, ATTN: Angel Franco

Big City Medicine. Small Town Charm.



Dermatologist opportunity on the South Coast of Delaware

Beebe Healthcare is a progressive, not-for-profit community health system in picturesque southern Delaware. Beebe has a 210-bed hospital, numerous satellite facilities throughout coastal Delaware, and a \$180,000,000 expansion is underway. The area has a 9.2% five-year projected growth rate. Beebe Healthcare. Rich in History. Focused on the Present, with an Eye to the Future.



One main hospital location in Lewes, with additional surgery center and outpatient campuses around Southern Delaware. A short drive from major East Coast destinations.

About the Dermatologist Opportunity:

- Dermatologist BC/BE
- General dermatology and surgical dermatology in established practice with large patient base; be busy right away
- Mohs surgery a plus
- Employed by Beebe Medical Group, our large multi-specialty hospital network
- Competitive salary with incentives and generous benefits
- Beebe has high patient satisfaction and is repeatedly recognized with national awards

About Beebe Healthcare:

- Repeatedly recognized with national awards
- Progressive and growing quickly, with high patient satisfaction, and quality of care

- Cardiac surgery, interventional cardiology, cancer center with radiation, 256-slice CT, 3.0T MRI, PET CT Scan, 3D mammography, and hyperbaric chambers
- 400+ providers on staff; 48,000+ Emergency visits
- Margaret H. Rollins School of Nursing

About the area:

- Family-oriented beaches and boardwalks nationally ranked by Parents Magazine, National Geographic, Travel and Leisure, and American Profiles
- Exceptional quality of life and the environment is smart, progressive and safe
- Private, charter and public school options
- Low taxes and no sales tax; low cost of living
- Close to Philadelphia, Baltimore, DC, and NYC

CREATING THE NEXT
GENERATION OF CARE **Beebe Healthcare**

Email cover letter and CV to Marilyn Hill, Director of Physician Services, mhill@beebehealthcare.org • www.beebehealthcare.org
c/o Beebe Medical Group Administration
1515 Savannah Rd., Suite 102 • Lewes, DE 19958 • www.beebemedicalgroup.org
*This is not a sponsored opportunity.
Beebe Healthcare is a non-smoking and fragrance free system.*



We Have It All!

Excellent quality of life, natural outdoor beauty, picturesque coastlines, majestic redwoods, higher education, arts, music, culture, close-knit community, personally rewarding medical practice.

Contact:

Carolyn Lane, Area Director of Physician Recruitment
T: (707) 445-8121 Ext 7508 E: Carolyn.Lane@Stjoe.org
www.stjoehumboldt.org

St. Joseph Health Medical Group

Dermatologist Opening

Employed position with successful multi-specialty group on California's beautiful North Coast

- High volume, primarily medical derm practice with highly trained staff.
- Well respected colleagues in supportive and manageable practice environment.
- Very busy established practice.
- Physician-employed, competitive pay, great benefits, and sign-on/relocation/loan repayment possible.

St. Joseph Health Medical Group is an established and successful foundation model multi-specialty group offering physician employed positions. We have close to 90 providers in Humboldt County committed to providing compassionate, quality care for the entire family, through every stage of life.



The Benefits of Working in a Teaching Hospital

Many physicians will work in a teaching hospital during their residency years – perhaps longer if they chose to pursue a fellowship. But teaching hospitals are not only an essential workplace at the beginning of a physician's career – they have much to offer throughout your career.

Reason #1: Your Choice of Specialty

Teaching hospitals are the backbone of medical services in the USA. The nation's 1,000+ Teaching hospitals train more than 100,000 new physicians and other health professionals every year. They disproportionately deliver specialized services, complex treatments and life-saving care, including 88% of comprehensive cancer care centers and 71% of all level-one trauma centers. This makes teaching hospitals a natural choice for physicians working in these specialized services.

Reason #2: A Culture of Excellence

In a 2016 article in the Washington Post, Harvard medical professor David Silbersweig noted that “physicians in other settings routinely refer patients to teaching hospitals when they can't figure out what is going on, when there are complications, or when they have run out of treatment options”. A 2002 literature review by John Z Ayanian and Joel S Weissman looking at teaching hospitals and quality of care found that “for common conditions, particularly in elderly patients, major teaching hospitals generally offer better care than do nonteaching hospitals”. It is this commitment to delivering

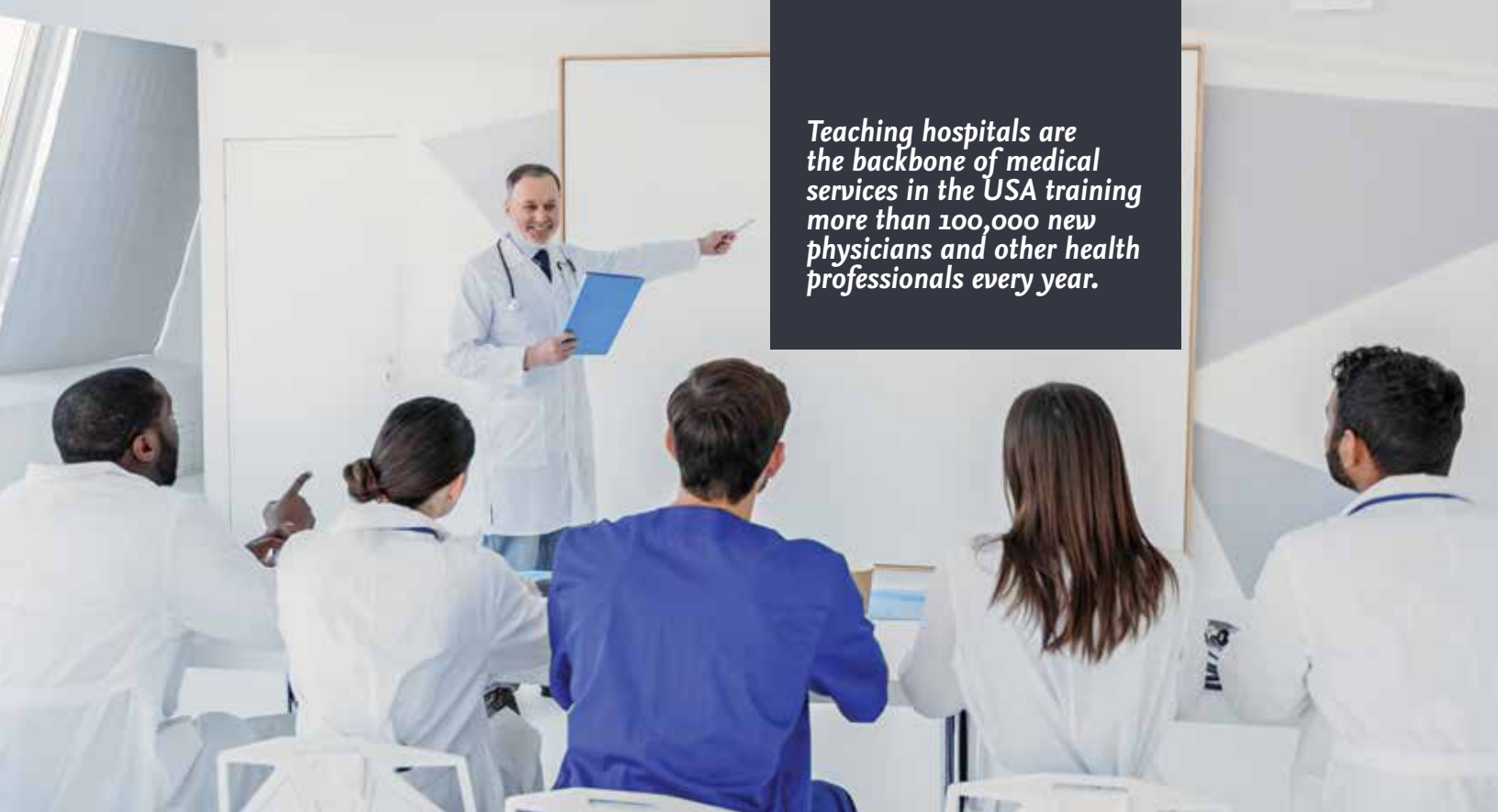
excellent care that attracts the best and the brightest to our teaching hospitals.

Reason #3: Leading Edge Research and Treatment

One of the reasons teaching hospitals are highly regarded and able to offer such excellent care is because of the research and clinical trials that are undertaken by them. This ensures our Teaching hospitals are the leaders in new treatments and cures. The possibility of being at the forefront of medical breakthroughs is a strong reason for choosing to work at a teaching hospital. But you don't have to be at the forefront of research to benefit from this aspect of a teaching hospital: the culture of teaching hospitals ensures that these analyses and breakthroughs are shared throughout the institution. Silbersweig argues, “only academic medical centers can provide the environment and expertise that advance the practice of medicine, and ultimately the health of society”.

Reason #4: Publishing Research

Being involved in leading-edge research doesn't only advance the care you are able to offer patients, there are personal advantages too. First, the ability to stay in the forefront of your chosen field. Second, publishing research or being co-author on an important paper based on the research conducted at your teaching hospital offers opportunities for career advancement you simply can't get at another institution. One of the world's most internationally recognized medical journals, the BMJ, references the following benefits of publication for your career: “Career advancement. International recognition. Advancing



Teaching hospitals are the backbone of medical services in the USA training more than 100,000 new physicians and other health professionals every year.

medicine. An influx of funding. These are just a few of the benefits associated with publishing medical research in a peer-reviewed journal with a high impact factor.”

Reason #5: Travel

The benefits of participating in leading-edge research expands your boundaries beyond advancing standards of care and advancing your career. The possibility of national and international travel to present research findings are another major benefit. While the prospect of international travel might not be attractive to physicians who are already struggling to balance work and life with the needs of a young family or the other demands of home life, the prospect of being paid to present your findings to other leaders in your field in international centers of excellence is an undeniable attraction to some. If you have this opportunity, it’s worth referring to the presentation tips offered by the American College of Physicians (ACP) .

Reason #6: More Opportunities to Learn

In training young doctors, Lara Goitein argues, “Medical education is essentially a verbal tradition: knowledge is imparted by physicians talking and demonstrating what they mean at the patient’s bedside much more than through the written word.” The teaching hospital offers the greatest opportunities to nurture your talent.

Reason #7: Being Mentored

The Institute of Clinical Research Education states, “Mentoring is the key for developing and sustaining a satisfying professional career.” The greater potential to connect with mentors is another powerful reason to choose to work at a teaching hospital . Compare this with the talent pool with whom you are able to connect in a small rural hospital and you can clearly see the advantage of working in a teaching hospital in terms of finding someone from whom you can learn and make a valuable personal connection.

Reason #8: Being a Mentor

The advantage of this wider talent pool in teaching hospitals works both ways. For more senior caliber staff, the opportunity to share your knowledge with passionate and motivated junior staff is compelling. Being a mentor is a rewarding experience and the Teaching Hospital environment offers far more potential for connecting with others whom not only share your specialty but whom share your passion.

Reason #9: Improved Career Prospects

For all these reasons, a teaching hospital offers one other major advantage: improved career prospects. Whether through mentoring, research, published articles or simply exposure to leading-edge treatments and technologies and high-caliber peers, working at a teaching hospital is good for your career.

Reason #10: Better Job Satisfaction

What's more, the culture of excellence and the enhanced opportunity for learning and knowledge-sharing in a teaching hospital are important contributors to increased job satisfaction. In an age when we are seeing a crisis in physician burnout and high numbers of people leaving the profession, job satisfaction is more important than ever – both on a personal level and for the profession and service as a whole. Of course, there is a role for mentors in modeling and supporting work-home balance, but the spiritual satisfaction of delivering the highest quality of care and sharing knowledge with peers and juniors helps to recharge depleted batteries and reconnect physicians with the reasons they went into the career in the first place.

Whatever stage you are in your career, working in a teaching hospital can be an incredibly rewarding experience; helping you to develop your career while offering you an opportunity to give back to those just starting theirs. ■

ABOUT THE AUTHOR

Melanie Grano is a freelance business writer and 20-year Journalism veteran who regularly contributes to career-based publications, including *ThirdCertainty* and *Computer Times*.

Sources

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Tulane University Health Sciences Center is seeking a board eligible/board certified Dermatologist for full-time employment in the Department of Dermatology. Responsibilities include direct patient care and supervision of residents/medical students.

We have a very active faculty practice as well as an active Residency Program (12 residents), a clinical fellow and a Clinical Research Unit. Tulane offers a unique opportunity to participate in clinical research with numerous ongoing clinical trials and opportunities to participate in other trials. Take this opportunity to develop and grow in an academic and clinical environment and contribute to the rewarding world of Dermatology by educating residents and medical students, developing as a physician scientist and giving back to the specialty, and to the community. Enjoy a fun lively community environment.

Salary and academic appointment will commensurate with experience and training.

All applicants should apply electronically via the following link:

<http://apply.interfolio.com/47842>

Tulane is an EOE/M/F/Vet/Disabled employer.

Where Quality of Life and Quality of Care Come Together



Dermatology Opportunity in the Beautiful Berkshires~Western Massachusetts

We understand the importance of balancing work with a healthy personal lifestyle.

- Berkshires, a 4-season resort community
- Endless cultural opportunities,
- World renowned music, art, theater, and museums
- Year round recreational activities from skiing to kayaking.
- Excellent public and private schools make this an ideal family location,
- **Just 2 ½ hours from both Boston and New York City.**

Berkshire Health Systems Opportunity

- Flexible scheduling.
- Board Certified/Board Eligible.
- **General, Cosmetic and MOHs Dermatology** welcomed.
- Ability to build and grow a practice.
- **Strong Referral base.**
- Competitive compensation and benefits package, including sign on, productivity option and relocation.

Berkshire Medical Center, BHS's 302-bed community teaching hospital and Trauma Center, is a major teaching affiliate of the University of Massachusetts Medical School. With the latest technology and a system-wide electronic health record, BHS is the region's leading provider of comprehensive healthcare services.

Interested candidates are invited to contact:

Shelly Sweet, Physician Recruitment Specialist

msweet@bhs1.org or

Apply online at: www.berkshirehealthsystems.org



Berkshire Health Systems

www.berkshirehealthsystems.org

Which Facilities Are Recruiting Physicians

Physicians are in high demand. The U.S. Bureau of Labor Statistics reported that jobs for doctors will grow 24 percent between 2010 and 2020. In fact, the Association of American Medical Colleges (AAMC) has suggested that the country will lack between 40,800 and 104,999 doctors by 2030. As a result, today's physicians will continue to have exceptional career choices if they plan early and wisely.

Moving towards Employment

One of the most significant trends in recent years has been the fast-moving trend away from the traditional private, independent practice model, and towards increasing levels of employment by large healthcare groups (e.g., Ascension Health, Community Health Systems). Residents entering the profession today are far more likely to gain employment than they would have been just a few years ago.

Part of this trend can be explained by the changes to the way physicians are paid for the work they do, which have served to make self-employment less profitable. Physicians are trading the autonomy of the private practice model for the certainty of a pay check. However, the commercial growth strategies of the large healthcare groups are also fueling this trend: hospital ownership of physician practices increased by 86% in just three years as hospitals acquired 31,000 physician practices in the USA between 2012 and 2015.

In 2012, one in seven medical practices was owned by a hospital; by 2015, that ratio was one in four. This trend is inevitably following through into the types of recruitment opportunities: recruitment agency Merritt Hawkins reports that in 2016/17, 43% of its physician search assignments were for hospitals, and 27% for groups. What's more, 90 percent of its searches were for the employment model rather than the private practice model.

Hospitals and Veterans Affairs Hospitals

Demand for primary care physicians and the acquisition strategies of the large hospitals and groups coalesced to create a growing opportunity for hospitalists. Because no residencies exist in hospitalist programs yet, routes into this role are dominated by general internal medicine.

As healthcare providers focus increasingly on population health management, it is likely that the demand for primary care doctors will continue to rise.

Psychiatry must play an important role in successful population health management, so demand is expected to rise in this field too. As in many fields, the aging workforce is also driving demand – almost half of existing psychiatrists are expected to retire within the next five years.

Already, almost 77% of U.S. counties report a severe psychiatrist shortage, but Veterans Affairs (VA) hospitals, in particular, are eager to recruit.

Although VA hospitals represent a relatively small part of the overall healthcare provider landscape, recent national concern over long wait times at VA facilities have driven recruitment activity for these centers – and hundreds of physician recruitment opportunities exist for those facilities.

Striking a Better Work-Life Balance

Because of the shortage of physicians across the board, and most acutely in primary care, professional recruiters are also reporting a rise in the number of temporary contracts and opportunities.

In its 2017 Survey of Temporary Physician Staffing Trends, healthcare staffing firm Staff Care reports that, of those healthcare facility managers surveyed, 94% had used locum

physicians sometime during the last 12 months – up from 91% in 2014, and from 74% in 2012.

As the difficulty to fill physician positions becomes more acute, it is likely that hospitals and other healthcare providers will be increasingly forced to look to temporary staffing solutions to fill the gaps – offering opportunities to physicians who prefer to take a more flexible approach to working life.

Physicians today are in a great position with many career opportunities and competitive salaries. Whether the choice is for full-time or part-time employment, the current demand for talent is such that employment is only a matter of choosing where to begin. ■

Dermatologist

BANNER MD ANDERSON CANCER CENTER, PHOENIX

Banner MD Anderson Cancer Center/Division of Internal Medicine is actively recruiting for a Staff BC/BE Dermatologist to join our melanoma program at the BMDACC/Banner Gateway Medical Center campus. The division includes clinicians from all of the non-oncologic internal medicine disciplines. This section will include two dermatologists whose primary focus will be on melanoma. This position is supported by a large philanthropic endowment. We are seeking applicants with an interest in skin cancers to include skin screenings and managing dermatological reactions from oncologic therapy. MOHS will NOT be required. This is a Monday through Friday position with no call.

The Dermatologist will collaborate with the sections of Hematology/Oncology and Surgery to provide outstanding research-driven, multidisciplinary care for patients with skin cancers with access to state-of-the-art technologies in a multidisciplinary cancer care environment. Opportunity exists to participate in clinical research.

Banner Health, a Top 10 Health System for clinical performance according to Thomson Reuters, has teamed up with MD Anderson Cancer Center, ranked number one by U.S. News and World Report in cancer care seven of the last nine years, to open the Banner MD Anderson Cancer Center. This center is the broadest extension of MD Anderson's services outside of Houston and brings an unprecedented level of cancer care to the greater Phoenix area and entire southwest region.

Generous salary and benefits. Please submit your letter of interest and CV for consideration, to: doctors@bannerhealth.com. **For questions, please contact Pam Disney, Sourcing Strategist, at:** (602) 747-4397. **Visit our web site at:** www.bannerhealth.com

EOE/AA Banner Health supports a drug free work environment. Not a J1 opportunity.



Dermatologist opportunities

Join the team America is watching

Geisinger's growing Department of Dermatology is recruiting at several locations throughout our service area. Geisinger offers a comprehensive compensation and benefit package and so much more, including:

- Student loan forgiveness
- CME time and allowance
- Paid malpractice
- Paid relocation
- Resident teaching

Geisinger serves more than 3 million people in central, south-central and northeast Pennsylvania and also in southern New Jersey with the addition of National Malcolm Baldrige Award recipient AtlantiCare, a member of Geisinger. In 2017, the Geisinger Commonwealth School of Medicine became the newest member of the Geisinger family. Geisinger is nationally recognized for innovative practices and quality care. A mature electronic health record connects a comprehensive network of 13 hospital campuses, 2 research centers and nearly 1,600 Geisinger primary and specialty care physicians.

For more information, visit geisinger.org/careers or contact:
Deanna Reed, Department of Professional Staffing,
at 570-271-7202 or dreed1@geisinger.edu.

Geisinger



AA/EOE: disability/vet

geisinger.org/careers



Dermatology Careers



Dartmouth-Hitchcock is currently seeking full-time, board eligible/ board certified General Dermatologists to join us in Southern, NH in our Concord, Manchester and Nashua offices. These opportunities are in multi-service clinics which include cosmetics and laser treatments and provide flexible scheduling with minimal call responsibilities. Additionally, candidates can expect competitive compensation and benefit package which includes relocation.

The Dartmouth-Hitchcock health system stretches over New Hampshire and Vermont and offers the quintessential New England experience, providing care for patients throughout all of New England. With no New Hampshire income or sales tax, this beautiful area combines history, industry, and business and has been ranked consistently as one of the best places in the US to live and work. Anchored by the academic Dartmouth-Hitchcock Medical Center in Lebanon, NH, the system includes the Geisel School of Medicine at Dartmouth, the NCI-designated Norris Cotton Cancer Center, the Children's Hospital at Dartmouth-Hitchcock; 4 affiliated hospitals, and 30 Dartmouth-Hitchcock ambulatory clinics across the region. With destinations such as Boston, Montreal, New York, the seacoast, and ski country within driving distance, the opportunities - both career and personal - truly make New Hampshire the ideal place to work and play.

While at the conference, interested applicants can contact:

M. Shane Chapman, MD

Michael.Shane.Chapman@hitchcock.org

An online application and extensive lifestyle information can be found at: DHproviders.org



Dartmouth-Hitchcock is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, veteran status, gender identity or expression, or any other characteristic protected by law.



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