



■ Have an Orlando Adventure!

■ The Benefits of Working in a Teaching Hospital

■ Which Recruiters Look For in a Candidate

Career Guide

CARDIOLOGY

American College of Cardiology (ACC) Annual Meeting
March 10 - March 12, 2018 - Orlando, FL



CARDIOLOGISTS



An opportunity to join the #1 heart care program in the country and a top 2 ranked hospital nationwide per U.S. News and World Report 2017-2018 Best Hospital Rankings.

The Cleveland Clinic Heart and Vascular Institute's Department of Cardiovascular Medicine is recruiting BE/BC **Academic Clinical Cardiologists** and **General Cardiologists**. Our expert cardiologists collaborate with other Cardiology specialists and cardiovascular surgeons to manage outpatient and inpatient patients with complex multisystem disease in a comprehensive and highly effective manner.

Academic Clinical Cardiologists - The position focuses on non-interventional general cardiology with particular emphasis on coronary artery disease, valvular and structural heart disease, heart failure and offers the latest innovations in cardiac care and clinical therapies to patients of all ages. Position offers an exceptional career path to be recognized nationally and internationally with ample opportunity for research as well as education of fellows and residents.

General Cardiologists - The position focuses on those who are skilled in echo, and stress test interpretation (TEE ability optional). Dynamic positions combine outpatient clinical care with inpatient at our facilities in the Greater Cleveland area in rotation with existing providers. These challenging and rewarding positions will meet the needs of expanding services at main campus and regional hospitals and clinics within the Cleveland Clinic Health System.

This opportunity will allow you to explore the professional benefits of becoming a part of one of the foremost, physician-led, health care organizations in the nation as well as a work schedule that is user friendly and an exceptional comprehensive benefits package, including medical malpractice coverage and a collegial work environment. A faculty appointment at a rank commensurate with experience will be with the Cleveland Clinic Lerner College of Medicine of Case Western Reserve University.

Interested candidates should submit an application in confidence with Cover Letter and current CV online by going to www.clevelandclinic.org/physicianrecruitment

Attending ACC Annual conference in March 2018 and would like to meet our leadership team regarding Staff opportunities- please email Michael at palincm@ccf.org before March 9th, 2018.

Cleveland Clinic Physician Recruitment at ACC Career Fair Sunday, March 11th 2-4pm



Cleveland Clinic is pleased to be an equal employment/affirmative action employer:
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Have an Orlando Adventure!

Discover why Orlando is more than just theme parks.

Welcome to Orlando! This city is famous for its theme parks south of the city – thanks to the legendary imagination of Walt Disney. Orlando also offers many other family attractions, so let's start our journey with a few must-see destinations before heading to the theme parks.

Kennedy Space Center Visitor Complex

On Florida's Atlantic Coast, around an hour's drive away from Orlando, the Kennedy Space Center Visitor Complex is a must-visit if you are traveling with space-mad kids. The exhibition halls are fascinating enough, but the possibility of meeting an astronaut delivers some real star-studded magic. Check the program for details.

Florida 32899 | 855-433-4210
kennedyspacecenter.com

Dr. Phillips Center for the Performing Arts

This city arts center attracts big-name comedy and musical acts, world-class theatre and musical theater performances, as well as hosting local ballet and opera. It's located in the upscale Dr. Phillips neighborhood, just a short drive from downtown. Check out the program and book your visit in advance.

445 S Magnolia Ave, Orlando, FL 32801 | 407-839-0119
drphillipscenter.org

Orlando Science Center

Fabulous interactive and family-friendly science museum with diverse exhibits in a number of exhibition halls including Our Planet, DinoDigs, Kinetic Town and Nature Works. Well worth a visit if you are in town with the family.

777 E Princeton St, Orlando, FL 32803 | 407-514-2000
osc.org

Rollins College

This illustrious college in the upscale neighborhood of Winter Park attracts music-loving visitors to its campus each spring, thanks to the renowned annual Bach Festival. The Cornell Fine Arts Museum, also on campus, boasts more than 5,000 pieces of art and is one of the oldest and most distinguished art collections in Florida.

1000 Holt Ave, Winter Park, FL 32789 | 407-646-2526
bachfestivalflorida.org
rollins.edu/cornell-fine-arts-museum/visit/index.html

Mall at Millenia


Orlando boasts many and varied malls, but the cream of the crop is the upscale Mall at Millenia. Here, you'll find high-end labels including Bulgari, Cartier, Chanel and Salvatore Ferragamo alongside such favorites as Urban Outfitters, Victoria's Secret, Anthropologie and Abercrombie & Fitch. The anchor stores are Neiman Marcus, Bloomingdale's and Macy's and the many restaurants include The Cheesecake Factory, Brio Tuscan Grille, and the California Pizza Kitchen.

4200 Conroy Rd, Orlando, FL 32839 | mallatmillenia.com

Lake Eola Park

This 43-acre downtown park has an interesting program of activities. The park including a lake that is actually an 80-foot (24-meter) sinkhole, hosts a popular Sunday morning farmers' market as well as a variety of community events throughout the year. Enjoy a concert or a play in the amphitheatre, check out the view of the Orlando skyline, while on Sundays, you can stop by the Farmers' Market.

You'll recognize the park's iconic Linton E. Allen Memorial Fountain in Lake Eola, from numerous postcards and



Orlando is famous for its theme parks south of the city and also offers many other family attractions.

cityscapes. The lakeside track is ideal for runners or a family stroll. Kids will love the swan-shaped paddle boats on the park's lake, a relaxing but fun family activity.

512 E Washington St, Orlando, FL 32801
cityoforlando.net/parks/lake-eola-park

University of Central Florida Arboretum

With some 600 plant species within 80-acres (32-hectares), this is a must-see attraction for plant lovers. The Arboretum, opened in 1983, boasts at least eight natural ecosystems. Visitors can admire the Swamp Habitat, walk or bike along the 9-acre (3.6-hectare) lake, or play a game of disc golf.

110 Apollo Cir, Orlando, FL 32816 | 407-823-3583
arboretum.ucf.edu

Winter Park

Whether you want to take a rejuvenating walk through the grounds or play an intense game of volleyball, Winter Park has something for everyone. Visit one of the many playgrounds, or browse for goodies at the Saturday Farmers Market. You can also enjoy the blooms at the Kraft Azalea Garden, or learn about the history of Winter Park at the Winter Park History Museum.

200 W New England Ave, Winter Park, FL 32789 | 407-599-3397
cityofwinterpark.org/departments/parks-recreation/farmers-market

Lake Louisa State Park

Florida has three national parks and 164 state parks. Lake

Louisa is a beautiful, mixed-terrain park just a short drive from downtown Orlando. The eponymous lake is designated an Outstanding Florida Water Way and offers canoeing, fishing, lake swimming and kayaking. On the shores of Lake Louisa, you'll find picnicking facilities and a small playground. There are also a number of smaller lakes within the park boundaries, two of which offer additional opportunities for fishing and kayaking. Meanwhile, 16 miles of mixed-use trails and 4 miles of hiking trails provide opportunities for hiking, biking, nature watching and horseback riding.

7305 US Highway 27, Clermont, FL 34714 | 352-394-3969
floridastateparks.org/park/Lake-Louisa

Theme parks

You can spend weeks in Orlando's theme parks. The Disney World Resort encompasses six parks; four theme parks and two water parks as well as a newly revamped shopping and dining area. Universal parks, Universal Studios Florida and Universal's Islands of Adventure are a treat for cinema lovers, and Harry Potter fans. The Universal water park is Orlando's newest and most fabulous attraction.

disneyworld.disney.go.com | 407-939-5277
universalorlando.com/web/en/us/theme-parks/universal-studios-florida/index.html | 407-363-8000

We hope we've given you a little inspiration for great family days out in the Orlando area. Wherever you choose to spend your time, have fun! ■

Chief of Cardiology and Medical Co-Director

The Division of Cardiology at Columbia University Medical Center is accepting applications on behalf of Upstate Medical University for an academic practice position as Chief of Cardiology and Medical Co-Director of the Heart Institute the SUNY Upstate Medical Center in Syracuse, NY. The position requires an experienced MD or foreign equivalent, NYS license or eligible, and BC/BE in internal medicine and cardiology. The candidate should have demonstrated exceptional leadership, clinical, administrative skills and have the vision and acumen to help build a robust cardiovascular institute. A commitment to building a regional center of cardiovascular excellence with a specific emphasis on heart failure and support of a cardiovascular institute will be the central objectives in the overall job description. The Cardiovascular Institute will emphasize a patient-centered, collaborative Heart Team approach to cardiovascular disease designed to become the regional leader through innovative clinical practice, high caliber education and research within the broad array of cardiovascular services. This individual will be responsible for developing and coordinating the clinical, educational, and research programs of the Division, and effectively interfacing with programs throughout SUNY Upstate system.

SUNY Upstate Medical University in Syracuse, NY, is the only academic medical center in Central New York. As a regional center, Upstate University Health System serves 1.8 million people and includes Upstate University Hospital; Upstate University Hospital at Community Campus; Upstate Golisano Children's Hospital, and numerous satellite sites. Additionally, UMU's educational mission is anchored by its four colleges - Medicine, Nursing, Health Professions, and Graduate Studies (biomedical sciences).

The Division of Cardiology at SUNY Upstate includes 15 hospital based providers, a cutting-edge EP lab, an MRI lab, state-of-the-art Cath labs, and a full range of complementary and supportive services within a Heart and Vascular Center. A well-established fellowship program, as well as residents and medical students that form the base for teaching activities. Collaborative opportunities exist both in the clinical and basic science venues and translational research is strongly encouraged.

As a biomedical research enterprise, Upstate focuses on the broad array of most prevalent human diseases, including heart disease, cancer, diabetes, heart disease, nervous system disorders, vision, and infectious diseases. The quest for treatments and cures is built upon expertise in structural, molecular, and systems biology.

All of the Columbia University affiliate programs seek to provide the highest quality of care with outcomes that exceed national benchmarks while demonstrating efficiencies with regards to resource utilization. The Columbia University relationship with affiliate programs is tangible, supporting quality infrastructure, team development, and clinical decision-making as well as access to innovative therapeutics. This is a unique opportunity that will provide a rich blend of academic acumen with busy clinical practice.

If you are aware of potential candidates for this position, please contact Lawrence Beilis, Executive Director, Columbia HeartSource at: lb724@columbia.edu; or: 212-305-7389 for additional details. Please feel free to visit our website at: <http://www.upstate.edu/about/> or: www.heartsource.columbia.edu

SUNY Upstate Medical University an AA/ADA/EEO Employer committed to excellence through diversity. Women and minorities are encouraged to apply.



Enriching every life we touch, including yours

Gundersen Health System, La Crosse, WI, is seeking **non-invasive cardiologists and advanced practice providers**.

Practice highlights:

- Physicians will enjoy a blend of both inpatient and outpatient cardiology
- Advanced practice providers will enjoy an outpatient practice
- Recognized by Healthgrades® as one of America's 50 Best Hospitals (2014-2017)
- Recognized STEMI program in the tri-state service area
- State of the art imaging equipment
- Dedicated collaborative team of cardiologists and cardiac surgeons working together to meet the needs of our patients

Gundersen is a physician-led, not-for-profit health system with a top-ranked teaching hospital and one of the largest multi-specialty group practices with over 700 physicians and associate staff. Telemedicine, specialty outreach, electronic health records and digital imaging connect Gundersen with our many regional clinics, affiliate hospitals and practitioners.

La Crosse is an historic and vibrant city, nestled along the Mississippi River. The historic downtown and riverfront host many festivals and events.

Excellent schools and universities, parks, sports venues, museums and affordable housing make this a great place to call home.

Contact Kalah Haug, Medical Staff Recruitment, at (608) 775-1005 or kjhaug@gundersenhealth.org.

Visit us at gundersenhealth.org/medcareers



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MEDICAL UNIVERSITY

ACADEMIC CARDIOLOGIST

Outstanding opportunity for noninvasive cardiologist to join a growing academic cardiovascular division. A new state of the art Heart and Vascular Center has just been inaugurated and cardiovascular services expanded to additional hospitals. Successful candidates will have a primary interest in general non-invasive cardiology, as well as clinical and research interests in niche areas, such as heart failure, women's cardiac health or preventive cardiology. Opportunity for involvement in MRI, CT, MD or foreign equivalent, BC/BE in internal medicine and cardiology and NYS license or eligible. The beautiful Central New York - Finger Lakes region offers excellent schools, affordable housing, numerous recreational and cultural activities and beautiful seasonal weather. We offer a competitive salary and excellent benefits package. Apply to: Deborah J. Tuttle, PHR, Human Resource Administrator, Upstate Medical University, Department of Medicine, 550 East Genesee Street, Suite 201, Syracuse, New York 13202. tuttled@upstate.edu

SUNY Upstate Medical University an AA/ADA/EEO Employer committed to excellence through diversity. Women and minorities are encouraged to apply.



The Benefits of Working in a Teaching Hospital

CONTRIBUTOR: MELANIE GRANO

Many physicians will work in a teaching hospital during their residency years – perhaps longer if they chose to pursue a fellowship. But teaching hospitals are not only an essential workplace at the beginning of a physician's career – they have much to offer throughout your career.

Reason #1: Your Choice of Specialty

Teaching hospitals are the backbone of medical services in the USA. The nation's 1,000+ Teaching hospitals train more than 100,000 new physicians and other health professionals every year. They disproportionately deliver specialized services, complex treatments and life-saving care, including 88% of comprehensive cancer care centers and 71% of all level-one trauma centers. This makes teaching hospitals a natural choice for physicians working in these specialized services.

Reason #2: A Culture of Excellence

In a 2016 article in the [Washington Post](#), Harvard medical professor David Silbersweig noted that “physicians in other settings routinely refer patients to teaching hospitals when they can't figure out what is going on, when there are complications, or when they have run out of treatment options.” A 2002 literature review by John Z Ayanian and Joel S Weissman looking at teaching hospitals and quality of care found that “for common conditions, particularly in elderly patients, major teaching hospitals generally offer better care than do nonteaching hospitals.” It is this commitment to delivering

excellent care that attracts the best and the brightest to our teaching hospitals.

Reason #3: Leading Edge Research and Treatment

One of the reasons teaching hospitals are highly regarded and able to offer such excellent care is because of the research and clinical trials that are undertaken by them. This ensures our Teaching hospitals are the leaders in new treatments and cures. The possibility of being at the forefront of medical breakthroughs is a strong reason for choosing to work at a teaching hospital. But you don't have to be at the forefront of research to benefit from this aspect of a teaching hospital: the culture of teaching hospitals ensures that these analyses and breakthroughs are shared throughout the institution. Silbersweig argues, “only academic medical centers can provide the environment and expertise that advance the practice of medicine, and ultimately the health of society.”

Reason #4: Publishing Research

Being involved in leading-edge research doesn't only advance the care you are able to offer patients, there are also personal advantages. First, the ability to stay in the forefront of your chosen field. Second, publishing research or being co-author on an important paper based on the research conducted at your teaching hospital offers opportunities for career advancement you simply can't get at another institution. One of the world's most internationally recognized medical journals, the BMJ, references the following benefits of publication for your career: “Career advancement. International recognition. Advancing



Teaching hospitals are the backbone of medical services in the USA training more than 100,000 new physicians and other health professionals every year.

Reason #5: Travel

The benefits of participating in leading-edge research expands your boundaries beyond advancing standards of care and advancing your career. The possibility of national and international travel to present research findings are another major benefit. While the prospect of international travel might not be attractive to physicians who are already struggling to balance work and life with the needs of a young family or the other demands of home life, the prospect of being paid to present your findings to other leaders in your field in international centers of excellence is an undeniable attraction for some. If you have this opportunity, it's worth referring to the presentation tips offered by the American College of Physicians (ACP).

Reason #6: More Opportunities to Learn

In training young doctors, Lara Goitein argues, "Medical education is essentially a verbal tradition: knowledge is imparted by physicians talking and demonstrating what they mean at the patient's bedside much more than through the written word." The teaching hospital offers the greatest opportunities to nurture your talent.

Reason #7: Being Mentored

The Institute of Clinical Research Education states, "Mentoring is the key for developing and sustaining a satisfying professional career." The greater potential to connect with mentors is

another powerful reason to choose to work at a teaching hospital. Compare this with the talent pool with whom you are able to connect in a small rural hospital and you can clearly see the advantage of working in a teaching hospital in terms of finding someone from whom you can learn and make a valuable personal connection.

Reason #8: Being a Mentor

The advantage of this wider talent pool in teaching hospitals works both ways. For more senior caliber staff, the opportunity to share your knowledge with passionate and motivated junior staff is compelling. Being a mentor is a rewarding experience and the Teaching Hospital environment offers far more potential for connecting with others whom not only share your specialty but whom share your passion.

Reason #9: Improved Career Prospects

For all these reasons, a teaching hospital offers one other major advantage: improved career prospects. Whether through mentoring, research, published articles or simply exposure to leading-edge treatments and technologies and high-caliber peers, working at a teaching hospital is good for your career.

Reason #10: Better Job Satisfaction

What's more, the culture of excellence and the enhanced opportunity for learning and knowledge-sharing in a teaching hospital are important contributors to increased job satisfaction.

In an age when we are seeing a crisis in physician burnout and high numbers of people leaving the profession, job satisfaction is more important than ever – both on a personal level and for the profession and service as a whole. Of course, there is a role for mentors in modeling and supporting work-home balance, but the spiritual satisfaction of delivering the highest quality of care and sharing knowledge with peers and juniors helps to recharge depleted batteries and reconnect physicians with the reasons they went into the career in the first place.

Whatever stage you are in your career, working in a teaching hospital can be an incredibly rewarding experience; helping you to develop your career while offering you an opportunity to give back to those just starting theirs. ■

ABOUT THE AUTHOR

Melanie Grano is a freelance business writer and 20-year Journalism veteran who regularly contributes to career-based publications, including *ThirdCertainty* and *Computer Times*.

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7 Faculty Positions Available

Tulane University School of Medicine Heart & Vascular Institute/Section of Cardiology is recruiting board certified/eligible cardiologists to help expand our academic and clinical cardiovascular services. These positions will be responsible for the instruction of cardiology fellows (currently 24 fellows) and for patient care at three hospitals and multiple clinic sites in the Greater Metropolitan New Orleans area.

Interventional/Structural

- 2 positions: requiring training/experience in structural heart disease, including TAVR and Watchman
- 1 position: requiring training/experience in complex coronary and vascular interventions

Apply Here: apply.interfolio.com/46518

Advanced Imaging

- 1 position: requiring extensive training in cardiac CT and MR. Prefer additional expertise in nuclear cardiology and/or echocardiography

Apply Here: apply.interfolio.com/46519

Heart Failure

- 1 position: specializing in advanced heart failure, to assist in various clinical and research programs. Longstanding program featuring inotropic therapy and currently developing ECMO and DT VAD program

Apply Here: apply.interfolio.com/46526

General Cardiology

- 2 positions: Clinical duties will include cardiology consults, critical care services and diagnostic imaging.

Apply Here: apply.interfolio.com/46522

Please apply using the links provided above and also send your CV to rhendel@tulane.edu. You will not be considered as a candidate for any of the above positions unless you apply using the link provided. Preference will be given to US citizens and permanent residents.

You may contact Robert Hendel, MD, FACC
(rhendel@tulane.edu)

Chief of Cardiology

for further information or to arrange a meeting at ACC.18.

Tulane is an EOE/M/F/Vet/Disabled employer



PHYSICIAN CAREER OPPORTUNITIES

Joe DiMaggio Children's Hospital is expanding and looking for physicians to fill the following positions:

- **Pediatric and Congenital Interventional**
- **Cardiology Pediatric Electrophysiology**

These are full-time employed positions with the multispecialty Memorial Physician Group.

About Joe DiMaggio Children's Hospital

Joe DiMaggio Children's Hospital opened in 1992 and has grown to be the leading children's hospital in Broward and Palm Beach counties with 226 beds, an 84-bed Level II and III NICU, 30-bed PICU and 12-bed intermediate care unit. Located in South Florida, residents enjoy a high quality of life and **no state income tax**.

To see full job descriptions and/or to submit your CV for consideration, please visit memorialphysician.com. Additional information about Joe DiMaggio Children's Hospital can be found at jdch.com.

LIVE. WORK. PLAY.
memorialphysician.com



The Division of Cardiovascular Medicine of The University of Toledo is recruiting for several physicians to join our faculty at the rank of Assistant or Associate Professor. Candidates should be board certified or board eligible, with interests in clinical care and teaching, with research interests strongly encouraged. We are recruiting for general / non-invasive cardiology, electrophysiology, and heart failure.

The Cardiovascular Division is an 18-member group that includes general cardiologists as well as specialists in electrophysiology, coronary and peripheral interventions, vascular medicine, heart failure, pulmonary hypertension, cardiac rehabilitation, congenital heart disease, and basic research. An expertise in autonomic dysfunction draws worldwide referrals.

The University of Toledo maintains a fertile environment for academic career advancement. Dramatic near-term growth is anticipated as the University forms a major academic affiliation with the region's Promedica Health Care System.

Professional development in the disciplines of patient care, teaching, and research is strongly supported. Candidates with significant research interests and accomplishments will be supported with protected research time and startup package, commensurate with research productivity and external funding. Our physicians benefit from competitive salaries and a generous benefit package.

Toledo is Ohio's fourth largest city with a metro area population of 600,000. It provides important small town advantages such as convenience and a low cost of living. At the same time it boasts a fantastic zoo, world-class art museum, excellent symphony, and minor league sports. The Maumee River and Lake Erie provide ample water sports. Schools are excellent and diverse.

Contact Stephenie Moench, Assistant to the Chief, 419-383-6095,
stephenie.moench@utoledo.edu

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St. Elizabeth Healthcare in Northern Kentucky/Greater Cincinnati is seeking candidates for two hospital-employed cardiologists at our Heart & Vascular Institute. Practice at a leading health system recognized for quality as well as compassionate, personalized care for patients. Enjoy the low cost of living in the Midwest, the natural charm of Kentucky, and all that metropolitan Cincinnati has to offer – great schools, professional sports, arts and more.

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- LVAD training and experience required

Non-Interventional Cardiologist

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To learn more, contact

Michele.Kenner@stelizabeth.com

1 Medical Village Dr., Edgewood, KY 41017

 **St. Elizabeth**
HEALTHCARE
Heart & Vascular Institute



Non-Invasive Cardiology opportunity Clarion, Pennsylvania

NON-INVASIVE CARDIOLOGIST: The Cardiovascular Institute at **ALLEGHENY HEALTH NETWORK** is seeking a qualified board eligible/board certified cardiologist to provide non-invasive cardiology services in a satellite location within a community rural setting, **Clarion, PA.**

This physician must be able to provide full spectrum of non-invasive services, including office visits, community hospital consultations, and cardiac imaging including echocardiogram, vascular imaging, stress testing and nuclear imaging.

Clarion County, located in northwestern Pennsylvania has a small town atmosphere that provides its residents and tourists with a heartening feeling of serenity. The Clarion River (which runs through Cook Forest State Park) and Allegheny River provide many scenic areas and recreational activities such as boating, camping, fishing, hunting, hiking, mountain biking, and swimming. Clarion borders on the Piney Dam Reservoir which is suitable for everything from fishing to water skiing. It is also a thriving college town; Clarion University has over 5,000 students located on a 100 acre campus in Clarion, PA.

Contact Information

Send CV to Ashley Fusco, Physician Recruiter, at Ashley.Fusco@AHN.org or 412-330-6276.



Summit Cardiology, located in South Central PA, is seeking an additional full time, BC, **experienced** EP physician. Join our team of 2 Interventional Cardiologists, 8 Non-invasive Cardiologists, 4 Nurse Practitioners and 2 Physician Assistants. Candidate must possess expertise with device implantations including pacemakers, defibrillators and biventricular resynchronization pacemakers as well as manage device clinic.

Benefits Include:

- Highly competitive salary
- Educational loan repayment
- Health, life and disability insurance
- Retirement savings plan with employer match
- Medical malpractice insurance and tail coverage
- Generous allowances for CME, Dues
- Relocation assistance

Contact: Sharon McCleary 717-709-4756
smccleary@summithealth.org
www.summithealth.org

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- "Top 10 Fittest Cities in America 2017" – Fitbit

Please visit us at the ACC Career Fair on Sunday, March 11.

Contact: Rochelle Woods 1-888-554-5922
physicianrecruiter@billingsclinic.org
billingsclinic.com

Billings Clinic is nationally recognized for clinical excellence and is a proud member of the **Mayo Clinic Care Network**. Located in Billings, Montana – this friendly college community is a great place to raise a family near the majestic Rocky Mountains. Exciting outdoor recreation close to home. 300 days of sunshine!



Join our Regional Cardiovascular Program

SCL Health Montana seeks dynamic and skilled Interventional and General Cardiologists to join our Regional Cardiovascular Program. This is a unique opportunity to play a key role in the growth of our comprehensive Heart and Vascular Program, as we continue to expand and improve the care we offer to our patients.

About the position:

- Employed position with support from a regional group
- Competitive compensation and benefits package
- Open to new grads and experienced physicians
- Must be ABMS Board Certified/Eligible

Montana offers unparalleled access to year-round recreation like hiking, fishing, hunting, skiing and cycling. We are home to two national parks and 'the most beautiful highway in America.' As one of the largest healthcare providers in the region, SCL Health Montana offers large market cardiology care with the small town lifestyle.



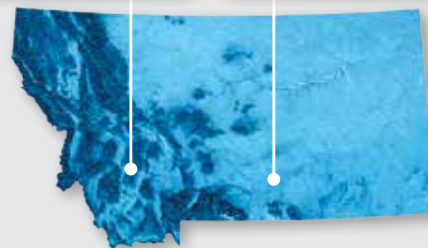
Holy Rosary
St. James
St. Vincent

SCL Health has integrated its network of hospitals and services in Montana, increasing collaboration and the sharing of resources and expertise. Since our facilities opened their doors more than a century ago, we've been committed to providing top level healthcare services to residents throughout Montana and Northern Wyoming.

Opportunities in two SCL Health Montana Locations:

St. James Healthcare
Butte, Montana

St. Vincent Healthcare
Billings, Montana



For more information contact:

Emily Stenson
emily.stenson@sclhs.net | 406-723-2933

Jackie Minick
jackie.minick@sclhs.net | 406-237-4017

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Emily Ducat, Physician Recruiter, Park Ridge Health
emily.ducat@ahss.org • 828.687.5668

2017 | Coalition for Physician Well-being
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2015 | The Leapfrog Group
2016 | **Hospital Safety Score: "A" Grade**
2017

ParkRidgeHealth

Adventist HEALTH SYSTEM

What Recruiters Look For In a Candidate

CONTRIBUTOR: MELANIE GRANO



The physician recruitment scene is changing. By 2025, millennials will account for about 70% of the workforce. And with many physicians rapidly nearing retirement, the healthcare industry is preparing itself for a major shift in its recruitment ideology.

With 70 million baby boomers preparing to exit the workforce or moving into leadership roles, the industry is facing an impending shortage of mid-career level practitioners. In fact, new data from the [Association of American Medical Colleges](#) (AAMC) shows that the United States is expected to experience a deficit of 40,800 to 104,900 doctors by 2030. This means that experienced, sophisticated job-seekers are in demand, prompting recruiters to rethink their approach from the ground up.

Recruiters have recognized that the industry is on the precipice of profound change and have amended their tactics. To get the best candidates from the available pool of mid-career physicians, recruiters now look for the following desirable traits to inform their recruitment efforts.

Communication Skills

The days of patients relying solely on the advice of their physicians are gone. Patients are more informed and involved in their care than ever (thanks in part to Google and WebMD) and recruiters want candidates who can engage candidly without being dismissive or unreceptive. Recruiters value candidates who show that they can communicate clearly, listen, and are truly invested in the health of their patients. For hospitals, it is paramount that doctors can explain ailments, treatments, and drug options without the use of medical jargon to encourage a more participatory healthcare experience.

Electronic Health Records Knowledge

Many facilities will train new physicians on their Electronic Health Records (EHRs), but it is a plus if a candidate is already EHR-savvy or at least has working knowledge of any of the available platforms.

Empathy, Respect, and Collaboration


Studies show that patients whose physicians were trusted and showed empathy were more likely to experience positive clinical outcomes. This is in large part because patients tend to stick with a course of treatment if they have trust in their doctors. Recruiters consider a candidate's capacity for compassion a top priority, as it contributes heavily to a physician's presumed clinical capabilities.

Doctors, more than other professions, rely heavily on teamwork and collaboration. It is especially imperative in large hospitals and practices where physicians rely on a network of staff, nurses, and assistants. Physicians who show a willingness to share ideas and work as a team are desirable to recruiters.

Adaptability and Flexibility

In an industry that thrives on innovation and efficiency, hospitals and medical offices find it critical to implement new policies and systems often. It is imperative that physicians are highly adaptable and not averse to changes in their environments.

While work-life balance wasn't a consideration when the baby boomers joined the workforce, candidates today place a high-priority on their ability to have a well-rounded life outside of their profession. Recruiters understand this new generation of



Experienced, sophisticated job-seekers are in demand, prompting recruiters to rethink their approach from the ground up.

job seekers and respect candidates who are upfront and flexible about their scheduling expectations. Employers too, prefer recruiting those who show a willingness to compromise, and are learning to reward them with other incentives like non-traditional shifts, more casual work environments, and signing bonuses.

Straightforwardness

Doctors, often tasked with delivering life-changing news, should be straightforward and forthright in their communication. A patient is more likely to be receptive to a physician who is honest and direct about the facts.

Cultural Fit

Because healthcare depends on how well a medical team works together, it is crucial that new recruits can adjust easily to their new environment. The industry, however, is a bit behind the curve in considering how well a candidate might fit into an organization. Recruiters, however, taking a cue from other service industries, now look to a candidate's interpersonal skills, attitude towards change, and overall personal affinities to steer hiring decisions.

Consistency and Passion

Recruiters are wary of physicians who are inconsistent in their experience or who hop from job to job. Unexplained gaps or dramatic shifts in practice that don't match a candidate's educational background raise red flags. Drastic changes on a CV could indicate to a recruiter that a candidate is trying to conceal malpractice claims or other unflattering details from previous employers.

Also, nothing is more disheartening, or unsettling to a patient, than a physician who does not seem to care about his/her practice. A study by the National Institutes of Health's National Library of Medicine (NIH/NLM) concludes that patient-physician relationships are built on trust, and patients' trust in their providers is derived largely from the passion with which they perform their work. Recruiters will ask questions to gauge a candidate's sincerity and passion for healthcare, and will often pursue the more genuine candidate.

Good References

Recruiters depend on references not only to verify a candidate's work history, but to get a better feel for how they work in a team environment. These conversations are often revelatory and can seriously hinder or boost a recruits' chances for a job. If a recruiter cannot reach a reference or receives an unfavorable review, they may seek more information from the physician before making a decision.

Healthcare recruiters are often the last line of defense between a patient and a less than stellar physician. Organizations depend on the reputation and commitment of their teams, and as a number of seasoned physicians begin to exit the workforce, they strive to maintain the level of service and professionalism of past generations of physicians, while embracing the needs and challenges of emerging opportunities. Candidates who embody both will remain in high demand for years to come. ■

Contributor: Melanie Grano

Sources
BLS.gov; ASPR.org

THE University of Vermont HEALTH NETWORK

Central Vermont Medical Center

Central Vermont Medical Center (CVMC), a partner in The University of Vermont Health Network is **recruiting for a non-invasive Cardiologist** to join our practice. You would be the fifth Cardiologist in the group along with two nurse practitioners. Our providers cover the Cardiology service at CVMC and a critical access hospital in St. Johnsbury, VT. Call coverage (1:5) is solely for CVMC. This is a general cardiology practice, however includes physicians with training in EP and congenital heart disease, whom also have privileges at the University of Vermont Medical Center.

We are looking for a physician who wants to work in an area where you can have a long, sustainable career and enjoy the special lifestyle that comes with living in Vermont. We have recruited and retained an excellent staff due to our focus on lifestyle and professional growth.

The financial package includes a market based, competitive salary plus quality and productivity bonuses. Full benefit package includes moving expenses and assistance with student loans.

Interested candidates please contact:

Sarah Child, FASPR
Manager of Physician Services
University Of Vermont Health Network
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Position Overview

- » Base salary w/RVU bonus
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- » Commencement bonus
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Ideal Candidate

- » Excellent interpersonal and teamwork skills
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- » Not a J1 Visa opportunity

Looking for a interventional cardiologist to practice evidence-based medicine in the community of Glendale, CA. Compensation will be productivity-based, three year partnership track. Structural training is a plus. Armenian fluency is a big plus.

Please email resume to
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CARDIOLOGISTS



An opportunity to join the #1 heart care program in the country and a top 2 ranked hospital nationwide per U.S. News and World Report 2017-2018 Best Hospital Rankings.

The Cleveland Clinic Heart and Vascular Institute's Department of Cardiovascular Medicine is recruiting BE/BC **Academic Clinical Cardiologists** and **General Cardiologists**. Our expert cardiologists collaborate with other Cardiology specialists and cardiovascular surgeons to manage outpatient and inpatient patients with complex multisystem disease in a comprehensive and highly effective manner.

Academic Clinical Cardiologists - The position focuses on non-interventional general cardiology with particular emphasis on coronary artery disease, valvular and structural heart disease, heart failure and offers the latest innovations in cardiac care and clinical therapies to patients of all ages. Position offers an exceptional career path to be recognized nationally and internationally with ample opportunity for research as well as education of fellows and residents.

General Cardiologists - The position focuses on those who are skilled in echo, and stress test interpretation (TEE ability optional). Dynamic positions combine outpatient clinical care with inpatient at our facilities in the Greater Cleveland area in rotation with existing providers. These challenging and rewarding positions will meet the needs of expanding services at main campus and regional hospitals and clinics within the Cleveland Clinic Health System.

This opportunity will allow you to explore the professional benefits of becoming a part of one of the foremost, physician-led, health care organizations in the nation as well as a work schedule that is user friendly and an exceptional comprehensive benefits package, including medical malpractice coverage and a collegial work environment. A faculty appointment at a rank commensurate with experience will be with the Cleveland Clinic Lerner College of Medicine of Case Western Reserve University.

Interested candidates should submit an application in confidence with Cover Letter and current CV online by going to www.clevelandclinic.org/physicianrecruitment

Attending ACC Annual conference in March 2018 and would like to meet our leadership team regarding Staff opportunities- please email Michael at palincm@ccf.org before March 9th, 2018.

Cleveland Clinic Physician Recruitment at ACC Career Fair Sunday, March 11th 2-4pm



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CLINICAL CARDIOLOGIST OPPORTUNITY: NORTHERN NJ

The Practice was established in 2001, and has grown to be the go-to Cardiology group in Western Morris County. The group consists of 6 cardiologists, and has a large and growing patient volume. Our doctors are well respected by the community, and recognized as leaders in their sub-specialties. Morris Heart Associates is seeking talented, hardworking, and dedicated individuals to join us on our quest for providing top quality patient care.

We are recruiting a BC/BE non-invasive Cardiologist to join our growing practice, specifically to provide inpatient and outpatient consultative and diagnostic cardiology services to our 3 hospital catchment area.

The cardiologist will be located out of our Mount Arlington NJ office and will provide important support for the Morris County market cardiovascular service line which includes:

- Non-invasive cardiology
- Interventional cardiology
- Cardiac imaging (CT, MRI, and Nuclear)
- Peripheral Intervention
- Structural heart and valve center (TAVR, MitraClip, ASD/ PFO closure, VSD closure, Left Atrial Appendage Closure)

This position will benefit from:

- A high volume ambulatory practice with an established referral base and hospital presence
- An established relationship with a teaching hospital
- A favorable and balanced call schedule
- 4 weeks combined vacation and CME after attainment of supervisor MD status

This position will require high level skills for:

- Inpatient and outpatient cardiovascular consultative services
- Interpretation and performance of all echocardiogram modalities, stress testing and CT coronary angiography.

No cardiac catheterization responsibilities are required.

This position is ideal for the right candidate seeking long term professional satisfaction in a growing and well balanced cardiology practice, within a successful and forward thinking regional healthcare system. The Morris County NJ market offers attractive living in both urban and surrounding suburbs. Enjoy access to shopping, fine dining, plentiful outdoor recreation, professional sporting events, concerts, and cultural events, public and private schools, universities, and easy access to the New York metropolitan area.

Partnership or Employment track available.

Please forward CV and cover letter to njcardiologist@gmail.com

Even the Opportunities are Sunnier

Northeast Florida's renowned leader in cardiovascular care is recruiting a full time, **Non-Invasive Cardiologist** to join the dynamic and distinguished multi-disciplinary team of physicians at Baptist Heart Specialists. This position offers the successful candidate an exceptional opportunity to build a robust clinical practice with the region's top-ranked and most well-established group in one of the nation's most sought after destinations.

Organizational Appeal and Excellence

Baptist Heart Specialists and Baptist Health are the region leaders in heart care with an unmatched level of multidisciplinary services, expertise and a top-ranked, comprehensive program backed by award-winning facilities.

- Backed 24/7 by four magnet-designated hospitals and accredited chest pain centers, the Baptist Health network features award-winning community hospital capabilities and comprehensive tertiary services including the only dedicated heart hospital in Northeast Florida
- The Baptist Heart Hospital serves as the centerpiece to our top-ranked program which also includes dedicated clinics for anticoagulation, heart failure and valve disease, an accomplished clinical research program, comprehensive cardiac and pulmonary rehabilitation, advanced imaging and cardiac testing across 8 locations
- The Baptist Heart team is comprised of more than 30 board certified physicians across eight locations spanning four counties and providing the full spectrum of diagnostic, invasive and interventional cardiology, peripheral vascular, comprehensive electrophysiology and structural heart care
- The Baptist Health physician network is the largest and most comprehensive in the region with more than 300 outpatient and inpatient primary care physicians at its core
- Financially and structurally strong organization
- Physician-centric and physician-led
- Work-life balance for physicians

World-Famous Quality of Life and Regional Appeal

- Northeast Florida is alive with over 1,100 miles of beaches and waterways, 80,000 acres of parks and trails, a strong and prosperous economy, multiple professional sport teams, championship tennis clubs, world-renowned golf courses and diverse cultural experiences
- The area serves as home to some of the Sunshine State's best cost of living and the nation's most sought after quality of life
- Immediately within reach are world famous destinations, attractions, theme parks, entertainment and recreation for individuals and families of all ages
- Recently ranked by Forbes Magazine as the second most desirable city for relocation in the United States, Jacksonville is a modern and vibrant destination surrounded by the very best that Florida has to offer
- The Saint Johns County School District is the **#1** ranked School District in the state of Florida

Qualifications:

- Board Certified/Board Eligible Physician (MD or DO)
- Ability to obtain an active and unrestricted Florida Medical License
- Completion of successful fellowship in non-invasive Cardiology at an accredited program
- Experience outside of Fellowship is preferred but fellows welcome to apply for consideration
- Board Certified or Eligible for Echocardiography, Preferred

Interested candidates should submit a letter of interest and CV to Arin.Catalan@bmcjax.com

